



# 2023 Fall Product Program Family Guide

**The Fall Product Program is easy, fun, and a great way to start off your Girl Scout year!** Girls will learn and develop important skills—goal setting, decision making, money management, people skills, and business ethics.

- ◆ Girls learn how to run their own business while connecting with customers and selling nuts, candies, and magazines during the Fall Product Program.
- ◆ Girls earn rewards and Cookie Credits that can be used to pay for girl membership, uniforms, badges, and GSCO event fees or summer camp sessions, off-setting costs for families.
- ◆ Troops earn proceeds to add to their troop treasuries for Girl Scout activities and adventures throughout the year!
- ◆ Girls and troops can earn their way into the GSCO S'mores Club and receive additional rewards too!

**First time using the M2 operating system? No worries!**

Check out the M2OS guide for families on the GSCO website! It will show you and your Girl Scout how to set up the online storefront and navigate actions through the dashboard. →

<b>Program Begins</b>	<b>Sept. 9</b>
Last day families can enter order card orders into M2.	<b>Oct. 8</b>
Last day parents/caregivers can make order payments in M2.	<b>Oct. 8</b>
Last days for TFPMs to enter order card orders into M2.	<b>Oct. 9-10</b>
Online girl delivery orders end.	<b>Oct. 11</b>
Online nut and candy <u>shipped and donated</u> orders and magazines continue.	<b>Oct. 11-23</b>
<b>Program Ends</b>	<b>Oct. 23</b>
Girl reward entry deadline.	<b>Oct. 25</b>
Product delivery to service unit starts.	<b>Week of Oct. 30</b>
Fall Product Program ACH debit.	<b>Nov. 1</b>
Girls product delivery starts on/after	<b>Week of Nov. 6</b>
Girl reward delivery to service unit starts.	<b>Week of Nov. 27</b>

**Check out resources on the GSCO website!**



Scan QR code to access M2 guides, permission forms, and girl activities!

**OWN YOUR magic**

**2023 Fall Product Program**



**The Ocelot is the 2023 Fall Product Program Mascot**

**Need M2 technical support or assistance with orders?**  
Contact M2 Customer Service  
[support.gsnutsandmags.com](http://support.gsnutsandmags.com)  
or call **1-800-372-8520**



# Participation Options

Product	Sale Type	Money Collection	Delivery to Customers	Troop Proceeds
Nuts Candy	<b>In-Person</b>	<ul style="list-style-type: none"> <li>Girls share order card, collect money from customers</li> <li><b>Family or troop enters orders into M2 by the deadline (TFPM/families decide who enters orders into M2)</b></li> <li><b>Turn in order money collected to TFPM OR pay for orders through M2 site by 8 p.m. on Oct. 8.</b></li> </ul>	Delivered by girls to customers <b>Deadlines:</b> <u>Family enter orders: Oct. 8</u> <u>TFPM enter orders: Oct. 9-10</u> <u>SUFPM enter orders: Oct. 11</u>	\$1.05 per item sold
Nuts Candy	<b>Online</b>	<ul style="list-style-type: none"> <li>Girls create storefront in M2, share their site link, and send emails to friends and family</li> <li>Customers pay online for girl delivery</li> <li>Orders are <i>automatically credited</i> to the girl in M2</li> </ul>	Delivered by girls to customers <b>Girl delivery <i>online</i> order deadline: Oct. 11</b>	\$1.05 per item sold
Nuts Candy	<b>Online</b>	<ul style="list-style-type: none"> <li>Girls create storefront in M2, share their site link, and send emails to friends and family</li> <li>Customers pay online (+ shipping cost)</li> <li>Orders are <i>automatically credited</i> to the girl in M2</li> </ul>	Shipped from vendor *** Care to Share orders ship free *** <b>Last day: Oct. 23</b>	\$1.05 per item sold
Magazines	<b>Online</b>	<ul style="list-style-type: none"> <li>Girls create storefront in M2, share their site link, and send emails to friends and family</li> <li>Customers pay online</li> <li>Orders are <i>automatically credited</i> to the girl in M2</li> </ul>	Shipped from vendor *** Magazines ship free *** <b>Last day: Oct 23</b>	13% per magazine sold

## How Girl Scouts earn the Personalized Patch:



- Create your avatar in M2.
- Send 21+ emails through M2 and share your site link through your M2 dashboard.
- Sell \$400 in combined sales during the 2023 Fall Product Program.

***Girl Scouts who meet all the above criteria will earn the Personalized Patch.***

## How Girl Scouts earn the S'mores Club Patch and reward:



- Create your avatar in M2.
- Sell 30+ items during the 2023 Fall Product Program.
- Participate in the 2024 Cookie Program and sell 500+ packages of cookies.



***Girl Scouts who meet all the above criteria will earn the S'mores Club patch and a pair of custom Converse shoes.***

# Fall Product Program Checklist

## Before the Program

### August/September

- ◇ If your Girl Scout needs to join or renew her membership for the 2023-2024 year, go to myGS on the [GSCO website](#), or call GSCO at 1-877-404-5708 or email [inquiry@gscolorado.org](mailto:inquiry@gscolorado.org).
  - ◇ **Be sure to note deadlines and read the information in this guide and the M2OS guide, and watch the short “how-to” videos for girls and families! You can find guides, videos, and other resources on the [GSCO website](#), [Fall Product Program page](#).** Troop Fall Product Managers (TFPM) might also offer an in-person training during a troop meeting. You can contact TFPMs with questions or if you need assistance.
  - ◇ TFPMs will distribute order cards, money envelopes, and permission slips to girls/caregivers. **Families must complete, sign, and turn in a Fall Product Program permission form to the TFPM.** You can find the permission form on the Fall Product Program page.
  - ◇ **Registered girls (parents/caregivers) will receive an email invitation on Sept. 9 to access M2.** Log in and follow the instructions. **Didn't receive an email? Check your spam folder first.**
- Log in instructions are also posted on [GSCO website](#). Find the M2 site at [gsnutsandmags.com/gSCO](https://gsnutsandmags.com/gSCO)



## During the Program

### Fall Product Program Begins Sept. 9 and ends Oct. 23

### September/October

- **Sept. 9 - Go Day!** Girls create and customize avatar, set-up their storefronts, and record message or video. Caregivers can help if needed! **Girls should send emails to customers and share their site link as soon as their storefront is set up.** Girls can take orders online and/or in person with the paper order card.
- **Troops/girls can participate *anytime on or after Go Day!*** Girls can participate even if the troop is not participating. *However*, the troop will receive proceeds only if there is an approved TFPM.
- **Oct. 8, 8 p.m.,** paper order card, girl delivery orders end. Orders can be entered by families until 8 p.m. TFPMs can enter orders as well. Communicate with TFPM about entering orders.
- **Oct. 8, 8 p.m., families can make a payment for order card orders through M2 online storefront by or turn in money collected for in person nut/candy orders to TFPM.\***

**\*After Oct. 8, customers can purchase nut and candy items for girl delivery through girl online storefronts only, up until Oct. 11, 8 p.m. No late orders will be accepted.**

- **Oct. 10, 8 p.m. deadline for TFPMs to enter any paper card orders that have not been entered.**

***Shipped nut and candy, and magazine sales continue until Oct. 23, 8 p.m.***

- **Oct. 25- Girl rewards deadline.** Girls and caregivers or TFPMs can select girl reward options in M2.

**If girls/caregivers have not selected between an item or Cookie Credits, we recommend that TFPMs choose the item.** GSCO can always change it to cookie credits if the girl prefers.

Girl reward orders are placed based on number of items selected;  
it's not possible for GSCO to provide a reward item if it was not selected.

## After the Program

The TFPM will print reports to aid with product and reward pick up and distribution.

**Families can also access and print girl order reports from M2 girl dashboard.**

- ◇ TFPMs will set up a time/location for families to pick up nut/candy orders and later, girl rewards.
- ◇ TFPMs must count and verify each item received during pick up from service unit, and when distributing nut/candy items and rewards to girls/families.
- ◇ **Families must sign an itemized receipt** for pick up of nut/candy items and girl rewards.

***Need a receipt for product pick-up or to give to customers?***

Go to Fall Product Program page.



### Parents/Caregivers:

*Please help your*

*Girl Scouts to deliver products to their customers on time and using best practices!*

**Call customers to coordinate time/date of delivery too!**

### DOWNLOAD, SAVE AND PRINT REPORTS!

*Pick up and distribution of nut/candy items and rewards to families -*

- **Week of Oct. 30:** Nut/candy products starts to be delivered to service unit. TFPMs will pick up product and distribute to families.
- **Nov. 1:** Fall Product Program ACH debit.
- **Week of Nov. 6:** Girls start to deliver product to customers after TFPM picks up products from service unit.

**Girls and families**

**Please bring all candy inside immediately after pick-up.**

- **Nov. 27:** Fall Product Program girl rewards start to be delivered to SUFPM.

### Troop Fall Product Manager (TFPM)

Name: \_\_\_\_\_

Email: \_\_\_\_\_

Phone/Hours: \_\_\_\_\_

Service Unit Name/Number: \_\_\_\_\_

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The **Care to Share Program** is a great way for customers to give back to the community!



- Girls collect \$7 donations and Girl Scouts of Colorado will distribute treats to people in the military.
- Each donation is credited to the girl's sales and the troop